

Ortho Clinical Diagnostics

PART OF THE *Johnson & Johnson* FAMILY OF COMPANIES

Beerse, 7th December 2012

Re: Recommendation letter for Mrs. An Vos

Dear,

This is to motivate my recommendation for Mrs. An Vos as I have been working closely with An at Ortho Clinical Diagnostics. I have hired An 12 years ago as a Product Specialist in Benelux and have always been very happy with that decision. She has done her job with a lot of dedication, punctuality, flexibility and customer focus and was extremely appreciated by customers and colleagues. This was demonstrated in outstanding results we received from the customers in her territory when we did customer satisfaction surveys.

After a few years, she had proven to be ready for more responsibility and she was promoted to an EMEA role as ValuMetrix Consultant. During these years she has proven to be very independent and able to communicate and negotiate with customers up to the level of CEO's. She demonstrated the right balance between respect and empathy for people while being very results and business driven at the same time. This balance makes her being appreciated and successful in the many projects she has done over the past years.

Let me emphasize that I very much regret An's leave due to reorganization within the company. I am happy to provide any further information that you may need, so please don't hesitate to contact me for any queries you may have.

With best regards,



Els Melis

Product Marketing Emerging Markets

Ortho Clinical Diagnostics

Part of the Johnson & Johnson Family of Companies

Antwerpseweg 19-21, 2340 Beerse - Belgium

M: +32 (0) 475 672 428

<mailto:emelis@its.jnj.com>